



NUSEUM OF ART Table of Contents

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Exhibit C | Qualification Submittal Form

	EXHIBIT C QUALIFICATIONS SUBMITTAL FORM
1.	SUBMITTING FIRM NAME: GARDINER & THEOBALD INC
2.	PRIMARY OFFICE LOCATION: MIAMI
3.	TELEPHONE NUMBER: _ 305-890-3094
4.	EMAIL: _a.halli@gardinerusa.com
5.	TYPE OF FIRM: CORPORATION X INDIVIDUAL OTHER
6.	IF CORPORATION, COMPLETE THE FOLLOWING:
	A. Date Incorporated: 6/4/1993
	B. State Incorporated: <u>Delaware</u>
	C. Date Authorized in Florida: 4/26/2012
	D. President: Jonathan Andrew
	E. Vice President:
	IF PARTNERSHIP, COMPLETE THE FOLLOWING:
	A. Date organized:
	B. Type: General Limited
	C. Name of Partners
7.	SECRETARY OF STATE'S CHARTER NUMBER F12000001807 (Attach Copy)
8.	FEDERAL EMPLOYERS IDENTIFICATION NUMBER <u>58-2055197</u>
9.	PROFESSIONAL LIABILITY INSURANCE?IF YES,X NO ANSWER THE FOLLOWING:
	A. Policy Number: MCE114027687
	B. Company Name: Continental Casualty Company
	C. Amount: \$2,000,000

Exhibit C | Qualification Submittal Form (continued)

0. WHAT IS YOUR PRIMARY BUSINESS? OWNERS REPRESENTATIVE , the undersigned, certify that any and all information contained in this Qualification ubmitted in response to the RFP is true. I certify that this Qualifications is made with orior understanding, agreement, or connections with any other corporation, firm or point is in all respects fair and without collusion or fraud. I agree to abide by all terms conditions and certifications of the RFP, and certify that I am authorized to sign on both the firm. ALLES AUTHORIZED SIGNATURE SENIOR DIRECTOR	thout erson s and
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AUTHORIZED SIGNATURE SENIOR DIRECTOR	
SENIOR DIRECTOR	
TILE	
ALEX HALLI PRINT NAME	
KINI NAME	
NOVEMBER 14, 2023 DATE	
ZAIL	
	23

State of Florida Department of State

I certify from the records of this office that GARDINER & THEOBALD INC is a Delaware corporation authorized to transact business in the State of Florida, qualified on April 26, 2012.

The document number of this corporation is F12000001807.

I further certify that said corporation has paid all fees due this office through December 31, 2023, that its most recent annual report/uniform business report was filed on January 24, 2023, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Twenty-fourth day of January,





Tracking Number: 0329565222CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication





Gardiner & Theobald Inc.

2222 Ponce De Leon Boulevard, Miami. FL 33139

gardiner.com/us

International Project & Cost Management

t (305) 890 3094 **e** gtusa@gardinerusa.com



November 17, 2023 James Titcomb, Town Manage Town of South Palm Beach 3577 South Ocean Blvd South Palm Beach Florida 33480

RE: RFP No. 10-10-2023-P - Owners Representative

Dear James.

Thank you for the opportunity to provide a proposal for Owners Representative services for the Town of South Palm Beach (the "Town") and the design and construction of the Town's new Town Hall (the "Project"), located at 3577 South Ocean Blvd., South Palm Beach, FL 33480.

Introduction to Gardiner & Theobald Inc.

G&T is an independent construction and property consultancy working across all sectors within the built environment. We focus on minimizing risk and creating opportunities to maximize the value of our clients' developments and property assets. We deliver project leadership, commercial success, construction excellence, and specialist consultancy working across all sectors of the built environment.

Our people are some of the most respected and highly trained in the industry. We ensure that we remain leaders in our field by investing in learning and development for everyone across the firm. G&T is one of the most ethical firms in the built environment. Each year the firm and individuals support charitable causes through our social impact program giving back to the communities we help to build.

Established in 1835 in London, G&T has been a market leader and standard setter in the construction industry for almost 200 years. We opened our NYC office in 1992 and our Miami office in 2010 and have worked on multiple project types and sectors. We have since opened multiple other locations across the US. We are one of the largest independent consultancy firms for Project and Cost Management in the construction and property sector.

Royal Institution of Charted Surveyors

Many of our talented employees are members of the Royal Institution of Chartered Surveyors (RICS) which was established in 1868. RICS is a global professional organization that establishes and enforces standards for valuing, operating, and developing assorted types of real estate and property. This is a qualification that dates back hundreds of years in the United Kingdom and a provides a platform for continued learning and excellence for our Cost Management division. When you become a member of the RICS you commit to delivering core values and upholding the highest ethical morals as a professional in the construction and property industry. This is instilled within our company culture and values.

Town of South Palm Beach - New Town Hall

Our approach to your project will be organized, structured and considered. We pride ourselves on delivering excellence and our overall aim is to deliver a successful project that meets the goals and vision of the Town. We set out to establish a team environment whereby we identify the strengths and weaknesses of the entire project team and endeavor to get the best out of each team member to achieve a successful outcome. We believe in bringing harmony to the project team and working together towards the same goals, ensuring the Town will benefit in the long run.

As part of our delivery of your project, we will utilize not only the experience of our talented team, but also a vast archive of data that we can use to help shape our approach and from which we can employ lessons learned from previous projects. We are fully aware that every construction project is unique, encompassing different variables and different constraints. Across our diverse team of professionals, we have seen a lot and we know how to plan ahead, but we also recognize how and when to pivot in the event of inevitable twists and turns.

History. We appreciate and highly value the importance of history. Having been established ourselves in 1835, we understand the importance of reputation, maintaining high standards, and ensuring that professionalism and ethics are at the forefront of our business. We also understand the importance of evolving with the times and constantly growing and adapting to ensure we best serve our dynamic clients.

The Project. We intend to become an extension of the Town team and will center our approach on helping to deliver a new Town Hall, which we understand will be built at the same location as the current Town Hall, 3577 South Ocean Blvd., South Palm Beach, FL 33480. The new Town Hall will serve as the administrative center for the Town. Some of the main issues identified will be topographical environmental and sea level impacts, normal town hall operations and importantly a town community center functionality (flex space usability). Estimation of square footage configuration may fall within 7,500-10,000 sq. ft.

Our Commitment to You

At G&T, we are proud of the job we do; we work hard doing it, and we have fun doing it. We enjoy the challenge. We enjoy the continued learning. We enjoy the relationships we build along the way.

Our talented project team will see themselves as an extension of the Town. Our money is your money. Our time is your time. Should we be successful in being selected as your Owners Representative partner, we will work tirelessly to ensure the best possible outcome for the project. "Working within the box, while creatively thinking outside the box."

Thank you again for the opportunity and we are looking forward to meeting you and the team.

Alex Halli: Senior Director Gardiner & Theobald Inc.

A Mallo



We are Gardiner & Theobald

Gardiner & Theobald Inc. was formed in 1992 and is a division of Gardiner & Theobald LLP, which was founded in 1835 in London, England. We have offices located in New York City, Austin, Boston, Chicago, Dallas, Los Angeles, Miami, San Diego, San Francisco, and Tampa. We focus on minimizing risk and creating opportunities to maximize the value of our clients' developments and property assets. We deliver project leadership, commercial success, construction excellence, and specialist consultancy while working across all sectors of the built environment.

Capabilities

Our consulting services are delivered by two professional groups:



Project Management Group

The Project Management Group provides complete project management services through design, construction, and project close-out. Our team is comprised of professionals with diverse backgrounds in architecture, engineering, FFE, and construction management.



Cost Management Group

The Cost Management Group provides estimating, cost planning, and cost management services from inception through design and construction, and financial close-out. We do not subcontract out any of our cost estimating or cost management services.

Our Differentiators



INDEPENDENCE

Project and cost management is our sole business. We provide unbiased advice and superior service.



PROJECT SPECIALISTS

We are the leading project and cost manager in the United States with over \$35B currently under management. No other firm has an equivalent track record delivering projects for clients.



COST MANAGEMENT

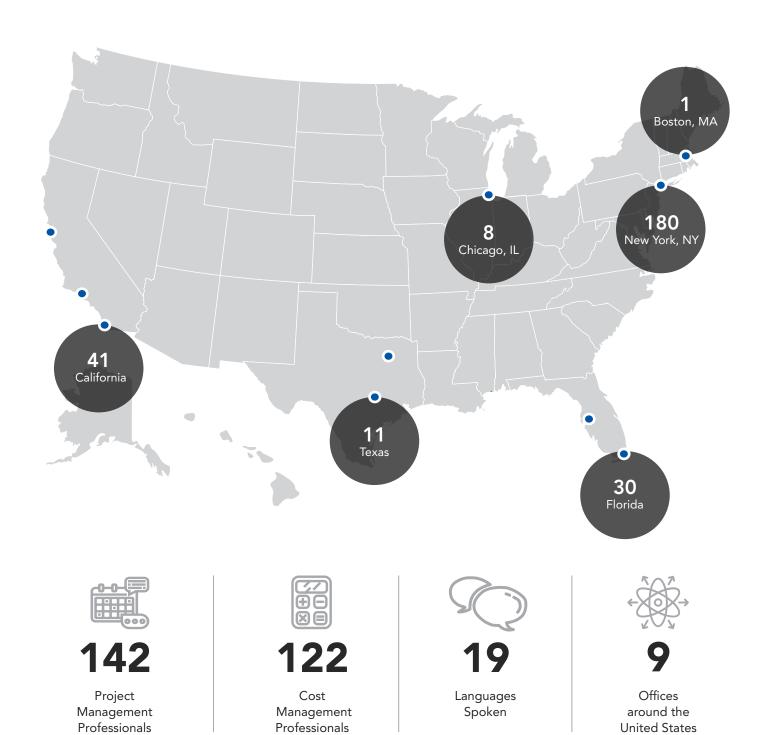
We have an in-house cost management and estimating team. Our accurate pricing using live database of costs from millions of RSF projects in the United States.



A private partnership with the track record of providing a career path from intern to senior partner. Through this we are able to attract the best talent to a long term career at G&T.

Our Reach

Gardiner & Theobald has clients throughout the United States and around the world. We have over 270 employees, with offices located in New York City, Austin, Boston, Chicago, Dallas, Los Angeles, Miami, San Diego, San Francisco, and Tampa.



Project Services

G&T has the most respected and highly trained project and cost management professionals in the industry. We ensure that we remain leaders in our field by investing in learning and development for everyone across the firm. Their experience covers all sectors of the built environment.



PROJECT LEADERSHIP

Project Management Schedule & Project Controls



COMMERCIAL SUCCESS

Cost Planning Cost Management Cost Estimating Life Cycle Costing



SPECIAL CONSULTANCY

Procurement Risk Management **Development Monitoring** Dispute Resolution & Expert Witness Cost Reporting



Qualifications Submittal Form



Our Pledge to Diversity

Gardiner & Theobald acknowledges the importance of promoting and creating a sustainable approach to Diversity, Equity, and Inclusivity in the workplace and beyond. While the work required to support DEI is ever evolving G&T's current policy initiatives are broken into four main categories.



Establishment of a DEI Committee

G&T's DEI Committee acts independently of the leadership team to prioritize actions, while gathering support from leadership for policy change and new initiatives



Recruitment **Efforts**

We are committed to promoting a more representative workforce of the diverse world we live in by developing recruitment strategies beyond our typical industry network.



Employee Engagement

We are undergoing continuous monitoring and auditing of internal policies and work product and have engaged with a third party, Embolden Action LLC, to provide a thorough review with unbiased advice.



Industry **Engagement**

G&T is in a unique position to be impactful to the industry at large outside of our own workplace. We regularly engage with diverse subcontractor and vendors from across the full spectrum of the industry and encourage their participation in our procurement activities.



Exhibit B | Consultant Checklist

EXHIBIT B CONSULTANT CHECKLIST

Copy of this Checklist (Exhibit B) Responsiveness & Methodology Cost Effectiveness References & Materials Litigation and/or Terminations Proof of Licenses Minority Business Enterprise/Women's Business Enterprise Conflict of Interest Statement (Exhibit D) Drug Free Workplace form (Exhibit E) Scrutinized Companies Certification (Exhibit F) E-Verify Form (Exhibit G)	Copy of this Checklist (Exhibit B) Responsiveness & Methodology Cost Effectiveness References & Materials Litigation and/or Terminations Proof of Licenses Minority Business Enterprise/Women's Business Enterprise Conflict of Interest Statement (Exhibit D) Drug Free Workplace form (Exhibit E) Scrutinized Companies Certification (Exhibit F) E-Verify Form (Exhibit G)	Copy of this Checklist (Exhibit B) Responsiveness & Methodology Cost Effectiveness References & Materials Litigation and/or Terminations Proof of Licenses Minority Business Enterprise/Women's Business Enterprise Conflict of Interest Statement (Exhibit D) Drug Free Workplace form (Exhibit E) Scrutinized Companies Certification (Exhibit F) E-Verify Form (Exhibit G)		Qualifications Submittal Form
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			<u> </u>	Acknowledgment of Addenda (Exhibit I)



Our Approach

Gardiner & Theobald's model of service in the US has always been to provide a team comprised of both project managers and cost managers for each project.

Our teams provide unparalleled advice through a balance cost parameters, schedule, and design, and quality expectations. Ahead of every significant decision, our team will provide detailed information on all three project pillars, so that the Town of South Palm Beach can make the most informed decisions.

PARTNER INVOLVEMENT

G&T has direct partner involvement in all of our projects. Alex Halli is a partner within the business and will be directly involved in the management of the project and will be able to call upon any additional resources required from within the firm.

INDEPENDENCE

G&T is an independent business that is not tied to any real estate, design, or general contracting firm. All of the financial information we provide is completely unbiased. This allows us to be a completely independent partner and advocate for our clients.

MECHANICAL & ELECTRICAL ESTIMATING

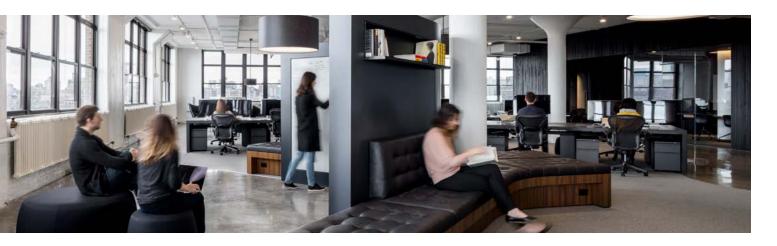
G&T has an in-house team of specialist mechanical and electrical estimators. Approximately 40% (+/-) of the construction costs of any interior construction project can relate to the MEPFP systems, which are hidden above the ceilings and within the walls. Other firms do not have this specialty expertise to manage the costs of these components of work.

PROACTIVE COST CONTROL

G&T approaches each project in a very collaborative and proactive manner. We communicate daily with the design team, proactively providing real time cost information to the design team. This allows the client to make informed decisions on the scope and design of the project.

COST SAVINGS & COST CERTAINTY

With over \$35 billion in current projects under management, we have a vast database of project costs from our work with many different design teams and contractors. With this knowledge, we are able to budget accurately from concept through project completion and are able to challenge both soft and hard cost overpricing.





Project Management Approach

G&T will act as Town of South Palm Beach's representative, becoming a part of the internal design and construction teams, in all phases of the project. We see our role as not only an adviser but a strategist and active implementer, managing all required resources to achieve the stated goal. We are not simply note takers or lead "meeting-to-meeting." We actively drive the team to deliver results and manage risks along the way. The project management and cost management teams combined provide tangible value typically resulting in cost savings in multiples of our fee for services over the life of the project.

GENERAL

The general activities G&T will perform include the organization and attendance of all meetings with Town of South Palm Beach or other relevant team members. Agendas and follow up actions will include minutes and project checklists to manage the team progress and performance. Project reporting, including frequent progress, reports will be defined with Town of South Palm Beach and issued by G&T at intervals as defined by Town of South Palm Beach.

Due to different levels of reporting within each client's organization, we prepare high level dashboards, which include a snapshot of all the pertinent financial information on the project; we find this particularly useful for executive-level reporting wherein people don't need to see the full detail.

SCHEDULE

G&T will create and own the overall project schedule. Key milestones and decision points are aggregated from Town of South Palm Beach resources and relayed to the project team from on-boarding through project execution. Any updates required will be tracked and distributed to all stakeholders to ensure accountability and schedule adherence. Any slip in the project schedule will be identified and managed by G&T to maintain overall project goals.

TEAM PROCUREMENT

Onboarding of consultant team, contractors, and vendors is led by G&T and done in a fully competitive environment at all times while maintaining a list of high-quality and competent service providers. Development of the project team will be performed with relevant Town of South Palm Beach resources such as procurement or legal teams.

G&T utilizes industry leading RFP processes for each consultant or vendor type, maintaining accurate procurement of scope, avoiding duplication across vendors, and safeguarding potential additional services that may be required throughout the lifetime of the project. Potential alternates are forecast and bid in the RFP process, gaining competitive pricing among various services and keeping the cost exposure of any potential changes predictable and to a minimum.

As the largest single budget category, procurement of the construction work is critically important. G&T will again lead the procurement process with industry-leading construction RFPs. Where project planning allows, G&T will develop strategies to ensure lump sum bidding to provide maximum value to Town of South Palm Beach, this typically drives savings from 10% - 12.5% of construction costs.

G&T will lead a full QA/QC process with all bidders' proposals, which typically generates a significant number scope clarifications. The proven process captures potential missing scope, provides clear direction on any conflicting information, and confirms adherence with the design intent. Due to the volume of experience we have in the marketplace, we can foresee typical scope gaps and guard against loopholes that contractors may try to take advantage of. This process will mitigate construction risks and cost exposure to Town of South Palm Beach.

Project Management Approach (continued)

DESIGN

The design process is overseen by G&T to ensure the goals of all Town of South Palm Beach are being met, consultants are performing in a timely manner, and costs are managed to Town of South Palm Beach budgets and expectations. As the design team present options to Town of South Palm Beach, G&T is providing real time cost data and information allowing Town of South Palm Beach to make fully informed decisions. Ongoing and proactive value engineering will be performed with progressive milestone estimates and cost manager input at design meetings. Regardless of if the project is already on or under budget, G&T will always put forward suggestions to Town of South Palm Beach on cost saving opportunities.

With relevant G&T expertise at the table in the design phase, we can assist Town of South Palm Beach in achieving best value in regards to building systems, equipment and material selections. We will provide detailed monthly cost reports, which indicate commitments made to date, track every contract award, PO raised, and every individual invoice issued by all vendors for the project. Any project risks and opportunities will be highlighted and include advance warning cost impacts. This document is tracked live by G&T and issued formally to Town of South Palm Beach monthly; however, should Town of South Palm Beach ever need a status update, this can be provided at any point in time.

CONSTRUCTION & OCCUPANCY

In the construction and close-out phase, G&T will confirm all project team members are adhering to the critical path, tracking risks, and taking corrective action where required. Construction oversight is focused on quality control and timely and valuable responses by the project team to keep construction activities flowing. G&T will review and recommend contractor progress payments. Town of South Palm Beach's specialty vendors, such as furniture, tele/ data and AV, are integrated into the project schedule and workflow by G&T to ensure all systems are integrated and fully functioning at time of occupancy.

CLOSE-OUT

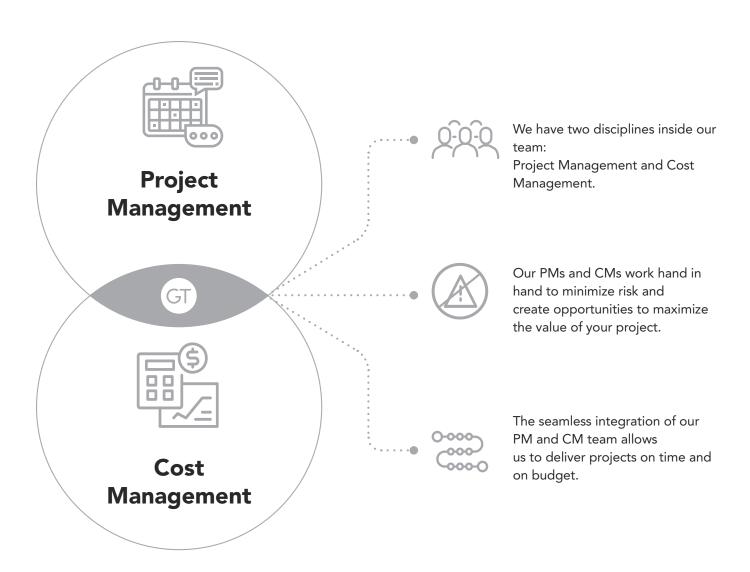
Close-out is managed by actively tracking activities such as commissioning, punchlist completion, owner training, O&M manual handover, warranty transfer, contract close-out, and dispute resolution. A final financial report is provided to account for all project expenses with full record backup. The coordination of moves will be managed by G&T and all move weekends will be attended by a G&T representative to assist in smooth transition of materials and equipment and document any issues.





Cost Management Approach

The G&T Cost Estimating and Cost Management Group includes Chartered Quantity Surveyors—trained specialists in construction estimating and project financial controls—who manage project costs (hard and soft) from project inception through completion and final accounting.



Cost Management Approach (continued)

THE G&T DIFFERENCE

The General Contractor will staff the project with a Project Manager and Site Superintendents, who manage the schedule, and a separate resource with expertise in managing cost. The Contractor's Cost Specialist's role is to increase the contractor's margins.

The standard approach by taken by other Owner's Representative firms is to staff the project with Project Managers without a Cost Specialist (see Figure A).

The G&T model includes a G&T Quantity Surveyor during this process, who will use their expertise and knowledge of construction cost estimating to challenge the Contractor's Cost Specialist (see Figure B).

Adding the G&T Cost Specialist to the team results in cost reductions to the Owner:

- Prevents overpricing by the Contractor.
- Avoids lengthy bidding periods when time is of the essence (G&T can negotiate competitive market pricing utilizing our extensive database of current pricing)
- Change order pricing reduction through negotiation (our records demonstrate that we reduce the overall charges of contractor change orders by 30% + / -).

In addition, throughout the project, the G&T Cost Specialists will:

- Provide accurate conceptual budgeting using our benchmark database.
- Proved accurate cost estimates / checks throughout design, which keeps your project on budget.
- Provide value engineering solutions (gained through their experience working with a wide variety of designers and contractors).
- With a separate expert concentrating on cost, this allows the Project Manager to focus on managing the schedule and coordination of the project.

BENCHMARKING

G&T maintains a live database of cost information from current and previous projects, with details including:

- 1. Total project costs
- 2. Construction costs (hard costs)
- 3. Consultant/s fees
- 4. Furniture costs
- 5. Individual product costs

G&T's in-house cost management and estimating team ensures that there is no outside interest influencing the estimated costs and that the numbers are accurate based upon the current market conditions.

ESTIMATING

G&T has an in-house cost management and estimating team of over 122 staff, allowing G&T to complete independent estimates as opposed to consulting with construction management firms/subcontractors.

G&T will complete the following major milestone estimates:

- 1. Schematic design estimate
- 2. Design development estimate
- 3. Construction documents estimate

These estimates are reviewed with the design team to ensure that their full design intent is included, eliminating potential scope gaps from the drawings to ensure the estimate is as complete as possible.

At the same time G&T will be reviewing the design, materiality, and constructability, and will subsequently provide a list of value engineering options, proactively identifying ways to minimize budget without changing the design intent of the Architect. This is completed regardless of if the estimate is trending on budget, below budget, or above budget.

If the design is trending above budget and requires a full value engineering exercise, G&T will work with the full design team to prepare a fully-costed value engineering list to be presented to the client with options to bring the design back within budget.



GENERAL COST MANAGEMENT DURING **DESIGN**

Throughout the design phase of the project, G&T is able to estimate various options the client may be reviewing in terms of alternate design options, and materiality to allow the client to make informed decisions on the design development based on both the aesthetic design and the respective costs.

GENERAL CONTRACTOR/CONSTRUCTION MANAGER PROCUREMENT

G&T will manage the procurement process for any vendors/ consultants required for the project. G&T will work with the client and other team members to prepare a bid list for each scope of work, prepare and administer the RFP process, including all bid returns, bid reviews, bid leveling, and bid interviews, including a recommendation for the final selection by the client.

The RFP responses are reviewed in detail with several rounds of QA completed during the process while interviews are conducted.

This includes a comprehensive leveling of all the bids to eliminate scope gaps for each of the respective bidders. Advice is provided with regards to the respective firms, individual team members, and proposed subcontractors.

G&T will be completing the estimating services throughout the design phase, which allows the client to procure the construction via a lump sum GC bid vs a CM bid, resulting in savings of approximately 5 – 10% of the total construction costs for the project, based upon G&T's benchmarking information.

CHANGE ORDER MANAGEMENT

Throughout the construction phase of the project, G&T will forecast any potential changes identified with advanced warnings and account for these in the cost reporting for the project. G&T will also provide full management of change orders, including review with the design team and confirmation of the scope included, as well as discussions and negotiations with the Contractor.

Cost Management Approach (continued)

As G&T prepared the estimates throughout the design phase and managed the procurement of the construction costs, G&T has intimate knowledge of the scope of work, allowing G&T to eliminate any unsubstantiated change orders and negotiate the costs of the change orders to a fair and reasonable value for the client.

G&T will benchmark the savings resulting from the management of the contractor change orders on all projects, which typically save over 30% of the submitted costs (i.e., for every \$1M of change order submitted, G&T is saving on average \$300,000 for their clients). This typically amounts to multiples of the total G&T fees for any given project.

COST REPORTING

G&T will prepare full cost reports for the project detailing the following:

- 1. Project budget (by category/vendor)
- Contract awarded (by category/vendor)
- Changes (by category/vendor)
- Invoices paid (by category/vendor)

G&T's cost report includes details on every financial transaction made throughout the course of the project and is a full accounting of the project. The cost report is a live document issued to the client on a monthly basis. G&T will sit with the client team, including the account and tax teams, to align the cost report to any requirements the client may have for tax accounting, cost segregation, etc.

INVOICE MANAGEMENT

G&T will manage the invoicing process on projects and review the client systems to ensure all required protocols are followed. G&T will issue a memo to all vendors on the project detailing the invoicing procedure and requirements, including a monthly cycle of invoicing. All invoices come directly to G&T for review. Any errors on the invoices are corrected ahead of G&T preparing a recommendation to the client for payment. As detailed here, all invoices/ payments are logged within the G&T cost report.

FINAL ACCOUNT

G&T will prepare final accounts with all vendors/ contractors, including any final negotiation of additional services requests or change orders, and provide final recommendations to the client. All financial information will be tracked within the cost report.

TRACK RECORD COST MANAGEMENT

G&T has a proven track record of saving multiples of our fees on each assignment through our cost management methods and systems.







Fee Proposal & Project Schedule

SCHEDULE AND COMPENSATION CHART

PHASE	MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7
Design thru Permitting							
Construction							
PROJECT MANAGEMENT							
Peer Oversight	5%	5%	5%	5%	5%	5%	5%
Alex Halli & Luis Fabara	Included						
Associate Director	25%	25%	25%	25%	25%	25%	25%
Andrew Schorb	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000
PROJECT MANAGEMENT / MONTH	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000
COST MANAGEMENT							
Cost Manager	15%	15%	15%	15%	15%	15%	20%
Kieran McManus	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$5,600
COST MANAGEMENT / MONTH	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$5,600
					1		
TOTAL / MONTH	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$13,600

REIMBURSABLE EXPENSES

Our proposed fee excludes the following reimbursable expenses:

- FedEx
- Messenger
- Large scale copying
- Transportation
- Hotels
- Meals

HOURLY RATES

Hourly Rates for calculation of additional services are:

POSITION TITLE	HOURLY RATE
Managing Director	\$425/hr.
Senior Director	\$400/hr.
Director	\$275/hr.
Senior Associate Director	\$245/hr.
Associate Director	\$225/hr.
Senior Project Manager	\$195/hr.
Project Manager	\$175/hr.
Senior Cost Manager	\$225/hr.
Cost Manager	\$195/hr.

MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	MONTH 13	MONTH 14	MONTH 15	MONTH 16	
									TOTAL
5%	5%	5%	5%	5%	5%	5%	5%	5%	
Included	\$0								
25%	25%	25%	25%	25%	25%	25%	25%	25%	
\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$128,000
\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$8,000	\$128,000
20%	20%	20%	20%	20%	20%	20%	20%	20%	
\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$81,200
\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$5,600	\$81,200
									,
\$13,600	\$13,600	\$13,600	\$13,600	\$13,600	\$13,600	\$13,600	\$13,600	\$13,600	\$209,200

Financial Statement

Gardiner & Thoebald, Inc.

Two Year Comparative Financial Statements (in millions of USD)

Balance Sheet (\$m)	2021			2022 (Under Audit Review)	
Assets	,				
Cash & equivalents	\$	6,129	\$	4,930	
Accounts Receivable	\$	5,570	\$	7,637	
Inventory					
Other Current Assets	\$	6,415	\$	7,271	
Current Assets	\$	18,113	\$	19,838	
Property, plant, equipment, and land improvements	\$	1,458	\$	1,206	
Deferred Finance Costs					
Intangible Assets + Goodwill + Security Deposit	\$	369	\$	135	
Total Assets	\$	19,940	\$	21,179	
Liabilities					
Accounts Payable	\$	479	\$	484	
Accrued Expenses	\$	15,982	\$	17,005	
Customer Deposit					
Current Portion of Long Term Debt	\$	214	\$	308	
Current Liabilities:	\$	16,675	\$	17,797	
Notes Payable + Long Term Loan	\$	833	\$	950	
Total Liabilities	\$	17,508	\$	18,747	
Stockholders' Equity					
Total Equity	\$	2,432	\$	2,432	
Total Stockholders' Equity	\$	2,432	\$	2,432	
Total Liabilities & Owners Equity	\$	19,940	\$	21,179	

Income Statement (\$K)	2021	(2022 Under Audit Review)
Sales Revenue	\$ 63,935	\$	78,502
(Less) Operating Expenses	\$ (37,778)	\$	(52,013)
Income from Operations	\$ 26,157	\$	26,489
Other Income (Expenses)	\$ 2,329	\$	(113)
Net Income Before Director Earnings & Royalties	\$ 28,485	\$	26,376
Income Taxes	\$ (109)	\$	(230)
Director Earnings, Royalties & Related Fees	\$ (25,948)	\$	(26,146)
Net Income	\$ 2,428	\$	-



Tools and Systems

As one of the largest project management firms, we have a large volume of work at all stages of development. We also work with the leading architectural, engineering, and contracting firms in the country, as well as many landlords, developers, and tenants. As such, we have worked with all the leading technologies in the marketplace and utilize these tools and systems to drive the best solutions for our clients.

G&T utilizes software for information sharing and collaboration such as:

















Dedicated Staff & Firm Workload

G&T provides all expertise in-house to deliver best-in-class Owner's Representative services. We do not subcontract or require external resources for our Project and Cost Management services. G&T employs experts and experienced staff across a diverse field in the design and construction industry including architects, engineers, furniture managers, general contracting and construction trades.

Our clients benefit from an experienced research team, including a team of expert sector specialists in local markets around the globe. G&T possesses the knowledge and hands-on experience to help you complete your project on time and within budget. Below are the 2023 project wins for our Miami office and any additional client information is strictly confidential.

2023 PROJECT WINS

57 Ocean Private Greybrook Residence **IELP- Milton Tower** Louis Vuitton Aura **BNP** Paribas Design District Citadel Merrimac Plantation Millennium Damac

Northwest Louisiana State Office Buildina Pretium R. Rauschenberg Foundation Residency

Supreme Miami

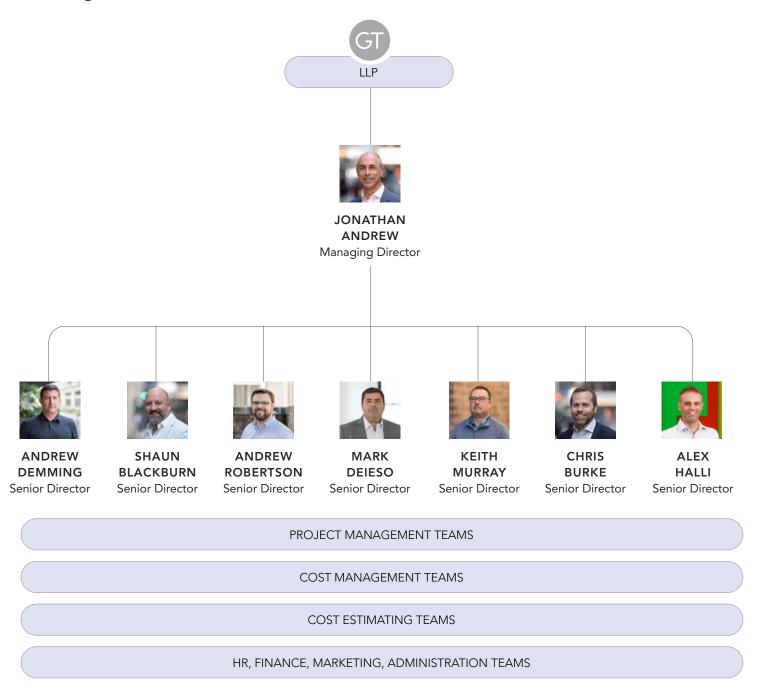
Ta-boo Palm Beach Universal - Epic Universe Villa Serena





Firm Organization

Gardiner & Theobald Inc. is a wholly-owned subsidiary of Gardiner & Theobald LLP. We are an independent company, unaffiliated with any design and real estate firms. Below is our organizational structure.





Your Dedicated Team

We take our clients' goals and needs seriously and have selected our team based upon their background in managing similar types of projects. With a staff of over 270 professionals, we have the resources to provide you with the most informed decisions possible.

Town of South Palm Beach



ALEX HALLI Peer Senior Director



Director of Project Management



ANDREW SCHROB Associate Director of Project Management



KIERAN MCMANUS Senior Cost Manager

Alex Halli

Senior Director

QUALIFICATIONS
BSC (HONS), MRICS

EXPERIENCE 22 YEARS



Alex's leadership of our Florida and Caribbean offices ensure the client and project obtain optimum value. Alex has considerable pre-contract and post-contract experience in multiple sectors.



Cox Science Center Society of Four Arts Faena Arts Center Millennium BCG Miami Blackstone ACAP Rothschild EIR Jones Day 830 Brickell Norton Museum of Art Soho House Telemundo Versace Louis Vuitton Royal Caribbean









- 1. Cox Science Center
- 2. Society of Four Arts
- 3. Faena Arts Center
- 4. BCG Miami



Luis **Fabara**

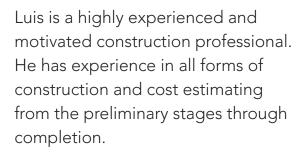
Director of Project Management

QUALIFICATIONS B.B.A. FINANCE, MARYMOUNT

UNIVERSITY, A.A. **MONTGOMERY** COLLEGE

EXPERIENCE

31 YEARS





Cox Science Center Society of Four Arts Faena Arts Center Faena District Aloft Hotel Metropolitan By COMO Caicos Cays Developments Schrager Orlando The Retreat **WWE**

LnR Development Coco Cay Sydell Group Salt Cay Devco. Ltd Parrot Cay One Island Drive Parrot Cay Little Dix Bay Soho House











- 1. Cox Science Center
- 2. Society of Four Arts
- 3. Faena Arts Center
- 4. Little Dix Bay

Andrew Schrob

Associate Director of Project Management

QUALIFICATIONS
BACHELOR OF
SCIENCE

EXPERIENCE 17 YEARS



Andrew is an industry expert with lifelong experience in the built environment. He thrives on delivering multiple, simultaneous projects on time, under budget, and with limited support resources.







Sample Project Experience

iCapital Missoni Baia 830 Brickell Ritz Carlton* Royal Caribbean* Amazon*

*Experience prior to G&T



- 1. Missoni Baia
- 2. 830 Brickell
- 3.830 Brickell
- 4. Royal Caribbean

Kieran **McManus**

Senior Cost Manager

QUALIFICATIONS BSC (HONS) QS

EXPERIENCE 14 YEARS



Kieran is an experienced Quantity Surveyor with demonstrable skills in contract management. With over 14 years of experience, Kieran masters the development of relationships with contractors, clients, and cost forecasting.

Sample Project Experience

Pier 66 Hanover Housing Association* South Lanarkshire Council* Ministry of Defence* Diageo* East Whitlawburn*

*Experience prior to G&T









- 1. Hannover Housing
- Association
- 2. Diageo

- 3. East Whitlawburn
- 4. Pier 66

Roles & Responsibilities

The proposed team members are uniquely qualified to manage Jefferies' project. G&T's policy is to never over-commit team members. Lead project managers will manage no more than two or three projects at one time; lead cost managers no more than three or four. Each team member's projects will be at different phases of the project cycle, allowing team members to manage multiple projects successfully.

ROLE	TEAM MEMBER	RESPONSIBILITY
Project Director	LUIS FABARA Director of Project Management	Luis is the director responsible for the project. He will have heavy input on the project from the outset, utilizing his extensive experience and leadership to ensure that the project is set off on the right direction from the beginning. He will continue to be involved throughout the project by attending client meetings and presentations, overseeing and reviewing work product of the consultants and the internal G&T team and providing advice at all stages of the project.
Peer Director	ALEX HALLI Peer Director	It is G&T policy that in addition to the project director that another director with ownership interests in the company be involved. Should the project director be unavailable for any reason, the peer director is up to speed on the project and is able to assist the client, external design team or internal G&T team on any matters relating to the project.
Project Management	ANDREW SCHROBB Associate Director of Project Management	Andrew will be the lead project manager for the project, under the project director's supervision, he will be responsible for leading the weekly project and design meetings, coordinating the whole project team, including internal client stakeholders regarding status of deliverables, decision making timelines and all other matters relevant to the delivery of a project on schedule. Andrew will be responsible for ensuring clear and concise means of communication between all parties to the project and ensuring that they are meeting their assigned deliverables and delivering a class A service for the project.
Cost Management	KIERAN MCMANUS Senior Cost Manager	Kieran will be the lead cost manager for the project, under the project director's supervision, he will be responsible for preparing the initial budget, ongoing budget exercises, preparation of milestone estimates and value engineering exercises as necessary. Kieran will present regular cost reports, negotiate any change orders on Clinet's behalf and conclude project financials in a final account.



Florida & Caribbean Portfolio

Gardiner & Theobald has a deep-rooted history in providing professionalism and a culture of client service. We have thousands of clients around the world and 90% of our work is repeat business—we are able to provide insights and analytics that will exceed your project's goals.

SELECT CLIENT LIST:

1 Hotel 2000 Ocean 29N Wynwood Acore Capital **Allied Partners** Aloft - Miami Beach

Apogee **Avenues** Azora Baha Mar Barney's

Bayfront Towers BCC

BCG Beach Plaza Hotel

Blackstone

Blutrich Boca Raton Regional

Hospital

Cain Hoy

Carna Steakhouse Center for Jewish Life

Citadel CitizenM Delano **NBCUniversal** Collins Park Place **COMO** Metropolitan Continental Hotel Continuum

Cote Restaurant Cox Science Center &

Aquarium Cresa CTF

Diplomat Hotel **ELK Tampa** Encore ΕY

Faena Group Fountainebleau Plaza

Freehand Gates Hotel **Grand Hyatt** Grand Lucayan Hyatt Kids Club

ICAHN *iCapital* Island Garden Jones Day Jungle Island **KAR Properties Keys Collection**

L&L Holding Company

La Esquina L'Atelier Ledunfly

Lionheart Miami Heart

Institute Little Dix Bay Magnolia Lofts Mandolin Aegean Bistro Mayfair Hotel MedMen Melia Gym

Metropica Miami Parcel 6 Sales Office

Miami Sky Bar Millennium Missoni Baia

MSC Cruises Netherland Condiminium

New York Life

Norton Museum of Art 18590 Development LLC

Royal Carribean Port Miami Carnival MSC Cruises NXT Gen

OKO Group & Cain

International One River Point One West Palm

Osvai

Palm House Hotel Peninsula Tower

Perfect Day at Coco Cay

Pier 66 Pinnacle **Polis**

Rancho Pescadero

Red Hotel Reditum River Arts Center Riverplace Rosewood Hotel San Juan Terminal Savoy Hotel Schonfeld

SHVO Office Towers

Sidley Austin

Schrager

Selina

Sierra Space Development

Soho House South Motors

SPF Standard

Sugar Bay Resort Sushi Samba Tavistock Group

The Golf Channel Orlando

ARM

The Palace Condominium

The Perry

The Society of Four Arts

The Towers The Traymore

Treasure Island Condo

Tribune

W5

UNA Residences Union Investment

Versace Vintro Park Virgin Port Miami Virgin Voyages

Webster Weil **WPP** WWE Wynnwood

Norton Museum of Art

West Palm Beach, FL

CLIENT

Norton Museum of Art

SERVICES

Project Management Cost Management

SIZE

59,000 SF

Gardiner & Theobald provided project and cost management services on the renovation of the Norton Museum of Art in Palm Beach, Florida. We worked with Foster+Partners on a long-range master plan for the facility, and students from the University of Miami's architecture school considered how the Norton might integrate six early 20th-century houses on Cranesnest Way into the campus.

The scope included landscaping enhancements, accenting the building's original Olive Avenue entrance, and a new 59,000 SF wing.





Cox Science Center & Aquarium

West Palm Beach, FL

CLIENT

Cox Science Center and Aquarium

SERVICES

Project Management Cost Management Estimating

SIZE

93,000 SF

Gardiner & Theobald is providing project management, cost management, and estimating services on the expension of the Cox Science Center. The scopes on the property of The Cox Science Center and Aquarium include a new 60,000 SF two-story science building that has a 250,000 gallon aquarium. G&T also is working on the 8,000 SF new construction of the services building and the renovation of existing 25,000 SF facilities building. This project includes a new courtyard with fountain / water feature and a parking.



The Society of Four Arts

Palm Beach, FL

CLIENT

The Society of the Four Arts

SERVICES

Project Management Cost Management

SIZE

58,000 GSF

Gardiner & Theobald is providing project and cost management services for The Society of the Four Arts, renovating and rehabilitating their existing buildings. The new construction project consists of four distinctive scopes on the property.





Confidential Private Residence

Palm Beach, FL

CLIENT

Confidential

SERVICES

Project Management Cost Management

SIZE

55,000 SF

Gardiner & Theobald is providing cost management services for a luxury, custom designed private residence on the Atlantic coast in Palm Beach. The residence is spread over 55,000 SF and boasts a state-of-the-art window system out of Germany and a custom stone facade from Italy. This property is one of a kind and the largest residence under construction in Palm Beach with a completion date of Q1 2026.



Faena Saxony Hotel

Miami, FL

CLIENT

Faena Hotel

SERVICES

Cost Management Project Management

SIZE

182 Keys

Gardiner & Theobald provided project and cost management services for a renovation designed by Oscar-winning set designer Bazmark CM. The hotel included 169 guestrooms and 13 suites, including a penthouse with a private rooftop terrace, a specialty cabaret theater, and five additional food and beverage venues.



Faena House & Penthouse

Miami, FL

CLIENT

Faena

SERVICES

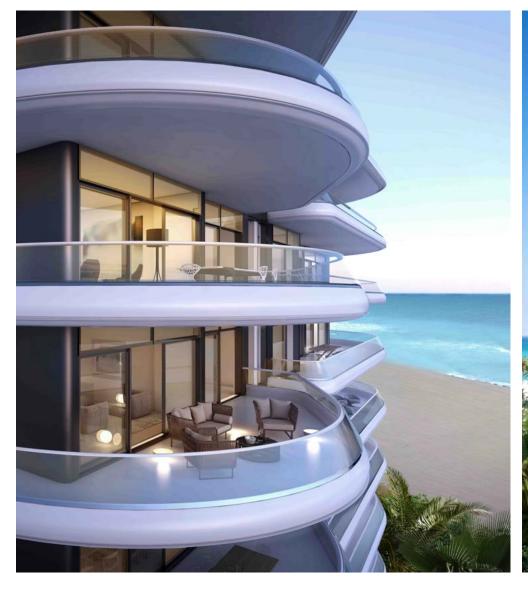
Project Management Cost Management

SIZE

8,000 SF and 4,500 SF

Gardiner & Theobald provided project and cost management for Faena house, a luxury residential building designed by Pritzker Prize-winning architect Norman Foster of Foster + Partners. The 350,000 SF building has 41 high-end residential units and significant architectural features include architectural concrete, custom glazing, and GFRC components.

G&T also provided project and cost management services for the luxury, custom designed units. This was a build out of two units, comprising the 8,000 SF penthouse and 4,500 SF lower penthouse at the Faena House building. The units are the most expensive private residences ever sold in Florida.





Faena Arts Center

Miami, FL

CLIENT

Faena

SERVICES

Project Management Cost Management

SIZE

360,000 RSF

Gardiner & Theobald provided project and cost management services for the new Faena Arts Center, designed by Pritzker Prize-winning architect Rem Koolhaas and OMA. The design joined two conceptually simple geometrical shapes to create a highly complex and unique structure. The two shapes meet at a fulcrum point which supports the massive cantilever at the building's entrance. The white architectural concrete structure forms a lattice-like façade consisting of hundreds of custom shaped, triple glazed, impact-resistant windows, with some curved and others torqued. The cylindrical portion of the building is capped with an interior spiraled dome with incorporated interior balconies and an oculus. The building features an amphitheater, an underground mechanical parking garage, a glass bridge, an outdoor roof terrace, and a number of artist-in-residence hotel rooms. The main event space can hold approximately 1100 people and was designed to accommodate many types of events. The design includes RealD 3D technology.





2000 Ocean

Hallandale Beach, FL

CLIENT

KAR Properties

SERVICES

Project Management Cost Management

SIZE

360,000 SF

2000 Ocean is an \$80M, 38-floor, luxury condominium development in the city of Hallandale Beach. Enrique Nortens' TEN Arquitectos are the architect for the 64-luxury unit building. Amernities for the building's residents include multiple pools, spa, gym and valet parking.







Missoni Baia

Edgewater Miami, FL

CLIENT

OKO Group & Cain International

SERVICES

Project Management Cost Management

SIZE

840,000 SF

Gardiner & Theobald is providing project and cost management services for OKO group & Cain International on Missoni Baia, a ground up 57-story residential tower designed by Asymptote Architecture. The tower will include 249 condo residences comprised of one-, two-, three-, four-, and five-bedroom floor ranging in size from 776 to 3,788 interior square feet. The residences at Missoni Baia will feature marble flooring throughout, floor-to-ceiling glass windows, high-end kitchen appliances by Wolf and Sub-Zero, custom Italian kitchen cabinetry and a wine cooler. Upscale amenities will include private screening room, three pools, whirlpool spa, tennis court, a 1,700-square-foot gym, expansive spa with men's and women's sauna and steam rooms and private treatment rooms, full-service concierge, valet parking service, pet spa, kids' club and indoor play area and resident game room.









Delano

Miami Beach, FL

CLIENT

Cain International

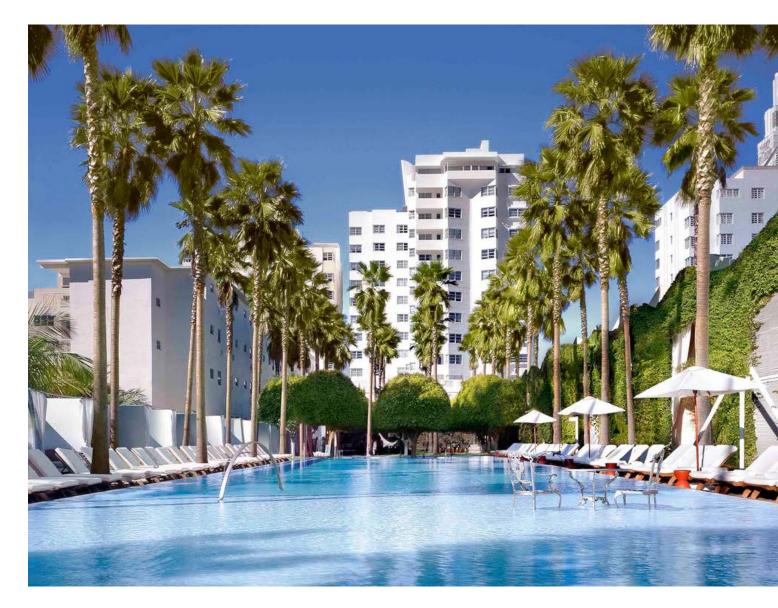
SERVICES

Estimating Cost Management

SIZE

191 keys

Gardiner & Theobald is currently providing cost management and estimating services for the gut renovation of the iconic Delano South Beach Hotel. Long regarded as one of Miami's top luxury hotels, Delano South Beach is a 191-key hotel located on the famed Collins Avenue. The historic property was built in 1947 and sits in the Art Deco Historic District. The hotel further benefits from direct beach frontage, several food and beverage operations, fitness center, meeting rooms, pool, and basement nightclub.



Pier 66

Fort Lauderdale, FL

CLIENT

Tavistock Group

SERVICES

Project Management Cost Management

SIZE

32 acres

Gardiner & Theobald is currently providing project and cost management services for the construction of Pier Sixty-Six Hotel & Marina, located on 32 waterfront acres in the prime Harbor Beach district of Fort Lauderdale. The hotel's Pier Tower, which was badly damaged in Hurricane Irma, will be repaired and restored giving new life to this local icon. The Pier top will also re-open as a lounge and the current program will be enhanced to include a new signature restaurant overlooking the water, an expanded fitness center, additional event and ballroom spaces including a rooftop lawn, and two-tier pool deck with separate adultonly and family-friendly pools. There will also be a new 10-story hotel building added just north of the Tower replacing the current hotel rooms that exist in the lower lanai buildings that encircle the property. The masterplan also includes two new 11-story condominium buildings. In the base of those buildings, there are planned spaces for restaurants, shops, and offices that will create a new Marina Promenade that runs along the waterway. In addition to condos, four low-rise villa buildings are also being planned.





29N Wynwood

Wynwood, FL

CLIENT

L&L Holding Company

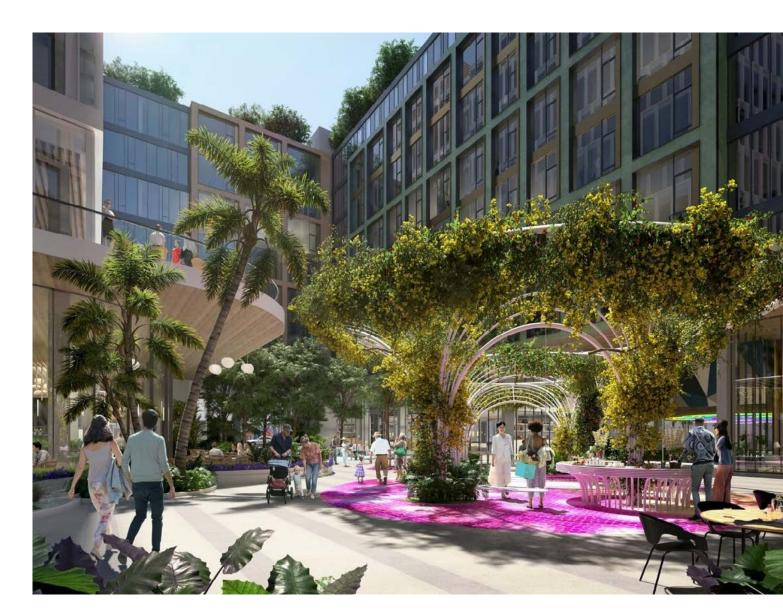
SERVICES

Cost Management Cost Estimating

SIZE

2.9 Acres

Gardiner & Theobald is providing currently providing cost management and estimating services for the 1M SF mixed-use development in the Wynwood Arts District on a 2.9-acre site. Designed by Gensler, this is the largest mixed-use project in Wynwood, FL. 29N will bring 523 residential units, 200,618 SF of office space, 26,372 SF of retail space, and 668 parking spaces. Apartment units range from 504 SF studios to 1,093 SF two-bedroom residences. The project will also feature 30,000 SF of rooftop space and 22,000 SF of open space on the ground floor with a plaza and pedestrian promenade which is open to the public and designed by James Corner Field Operations Historic-cultural Monument in 1977.



Metropica

Sunrise, FL

CLIENT

Metropica

SERVICES

Project Management

SIZE

475,000 SF + 185,000 SF

Gardiner & Theobald provided project management services for Metropica Tower 1. The condo tower is 475,000 SF with 28 stories and 263 units. The parking garage is 185,000 SF with six stories and 475 spaces. Construction started in 1Q17 and was completed in 4Q18. During 4Q18, G&T was engaged to resolve project issues and to identify a realistic end date, with the TOC to be acquired by May 2019.





MSC Terminal AA/AAA

Miami, FL

CLIENT

MSC Cruises

SERVICES

Cost Management Cost Estimating

Gardiner & Theobald is providing cost management and cost estimating services for MSC Cruises on their new cruise ship terminal and parking garage. The project will be completed by 2022 and will accommodate two of MSC's 7,000-passenger ships at once. The terminal is located on the easternmost site of the Port, and will be the last terminal viewed by every departing cruise ship and first terminal viewed by every returning cruise ship.



Virgin Terminal V

Miami, FL

CLIENT

Virgin Voyages

SERVICES

Cost Consulting

SIZE

100,000 SF

Gardiner & Theobald is providing cost consulting services for Virgin Voyages and their flag ship Cruise Terminal at Port Miami. The new terminal will be 100,000 SF and will feature a palm groveinspired design developed by the Miami-based designers from Arquitectonica. The building's roof evokes a palm canopy for guests looking up from inside the terminal and will allow plenty of natural light to flow through. As a part of Virgin Voyages' sustainability efforts, the new Virgin Voyages Port Miami Terminal is targeting a LEED Gold Certification. Construction is due for completion in 4Q21 and this will be the base for Virgin's Scarlet Lady, for passengers 18 years and older.





Royal Caribbean Cruise Ship Terminal

Miami, FL

CLIENT

Royal Caribbean International

SERVICES

Project Management Cost Management

Gardiner & Theobald provided project and cost management serivces for the Royal Caribbean Cruise Ship Terminal, located at the port of Miami. The terminal is designed to receive the new 230,000 gross ton, Oasis Class vessel. This is the largest cruise ship in the world.

Our engagement on this project commenced at the design competition stage, when all three selected finalists contacted Gardiner & Theobald to provide an independent estimate of their design.



Carnival Cruise Lines, Terminal F

Miami, FL

CLIENT

Port Miami

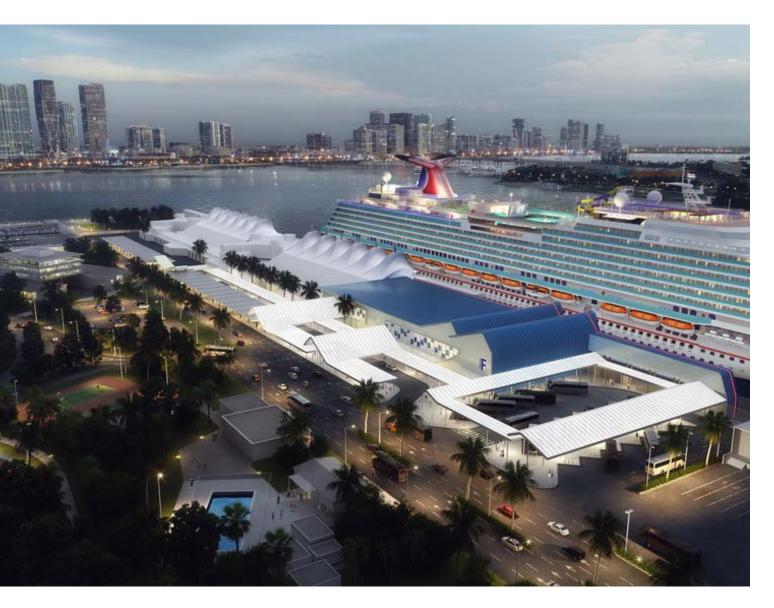
SERVICES

Cost Management Estimating

SIZE

225,124 SF 6,680 Passengers

Gardiner & Theobald is providing cost management and estimating services for Terminal F in the Port of Miami. The terminal is 225,124 SF and was designed to provide efficient operations for Carnival's 6,000 passenger vessel. The three-level terminal allows passengers to go from curb to ship with minimal wait times. The facility at Terminal F provides an enhanced passenger experience and will increase operational standards across the cruise ship industry.





Government Clients

G&T works with government organizations on new offices, refurbishments, fit-outs, relocations, and the implementation and management of new ways of working for staff.







Australian Consulate, NYC

British Consulate, NYC

Brooklyn Botanic Garden

Brooklyn Bridge Park

Bulgarian Embassy (Washington, DC)

Canadian Chanceries

Canadian Consulate, NYC

Canadian Mission to the UN

Centennial Park, Buffalo

The City of New York

Commonwealth Joint Office to the UN

Czech Embassy

Faena District

Hong Kong Economics and Trade Office

Japanese Consulate

Hollywood Police Department, FL

Little Island

NYC Department of Design & Construction

New York Public Library

New York Police Academy

New York City Hall

NYSERDA

Prospect Park

Public Safety Answering Center II

Republic of Kenya

St Louis Waterfront Park

Tongva Park

UK Mission to the UN

The United Nations

Willoughby Square Park



GSA-Approved Vendor

The United Nations

New York, NY

CLIENT

The United Nations

SERVICES

Project Management Cost Management

SIZE

2,500,000 SF

Gardiner & Theobald provided project and cost management for the \$1.9 billion renovation of the complete United Nations complex, which consists of six buildings, totaling 2,500,000 SF. The purpose of the renovation was to bring the facilities into compliance with local codes and standards, replace deteriorating building components and systems, and preserve the architectural integrity and original design intent of this landmark complex. The project involved the renovation and modernization of existing historic buildings, campus-wide code compliance upgrades (ADA-FA), campus-wide asbestos/lead paint abatement, blast resistance upgrades, campus-wide security upgrades, campus-wide infrastructure upgrades, a new tech center, and construction of new blast-resistant curtain wall on three buildings. The project additionally included a new build of a temporary building for the General Assembly.





Bellefield

Hyde Park, NY

CLIENT

Bellefield

SERVICES

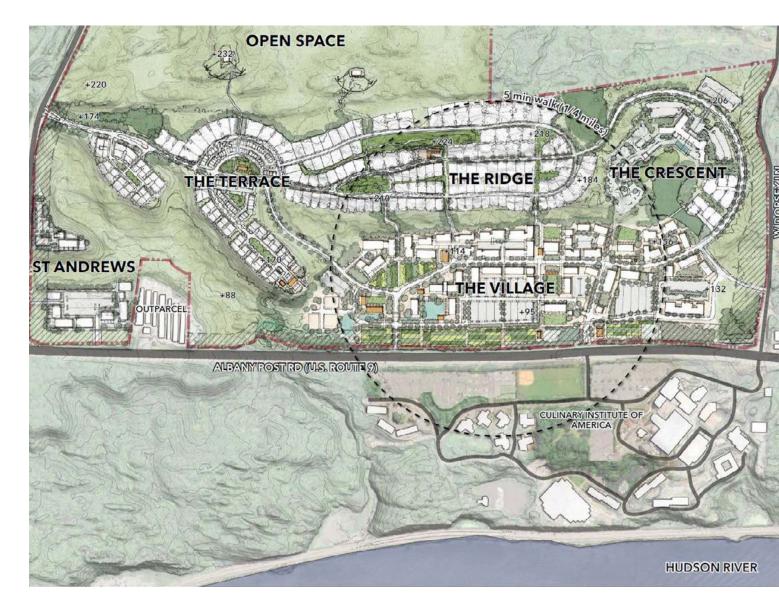
Project Management Cost Management

SIZE

2,100,000 SF

Gardiner & Theobald is currently providing project and cost management services for the Bellefield master plan—a 340-acre site directly across from the Culinary Institute of America in the historic Hyde Park, NY.

The proposed master plan will be New York's first "agrihood" and will be comprised of 2.1M SF of development including residential, retail, hospitality, nature trails, and 48 acres devoted to agriculture.



Brooklyn Bridge Park

Brooklyn, NY

CLIENT

Brooklyn Bridge Park

SERVICES

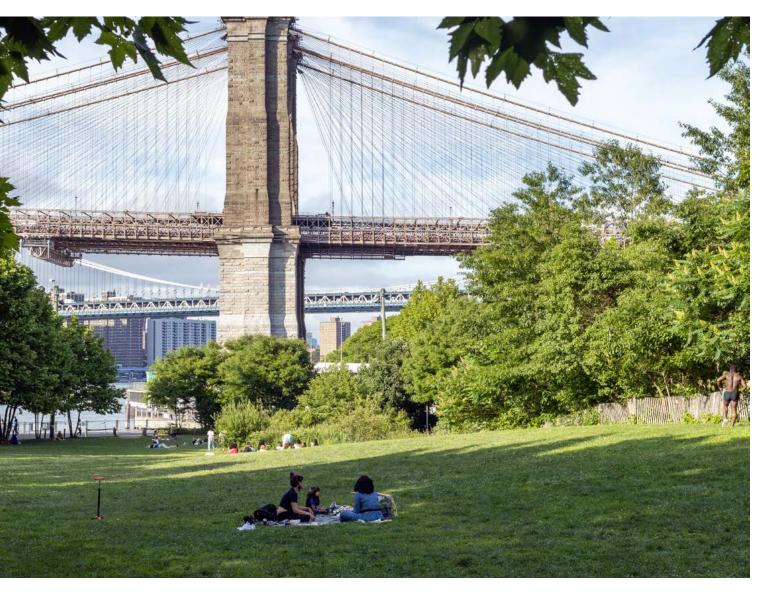
Project Management Cost Management

SIZE

85 acres

Gardiner & Theobald is providing project and cost management services for the transformation of Brooklyn Bridge Park's 85-acre of industrial waterfront into park to include gardens, boating, recreational facilities, common space, and nature marshes for the general public. The entire project is the largest park project undertaken in the city in 100 years. Roughly 2.5-acres of Pier 1 and 6 incorporate a marshmallow marsh, a playground marsh garden, north and south salt marshes, a spiral pool for canoes and kayaks to the East River, and terraced water gardens to form a productive tidal ecosystem.

Brooklyn Bridge Park offered many challenges from the many agencies that needed to approve each phase to the specific design challenges of incorporating a riverfront park into an area previously utilized as industrial waterfront.





PSAC II

New York, NY

CLIENT

Public Service Answering Center II

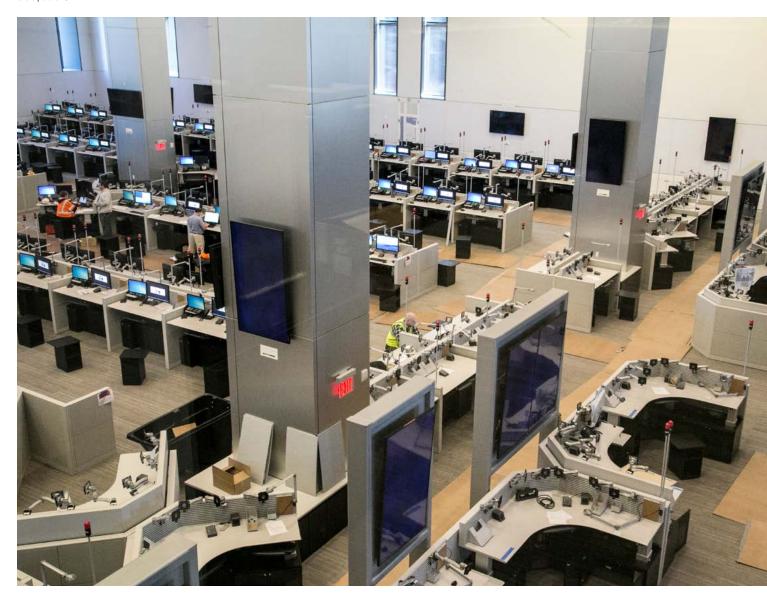
SERVICES

Project Management Cost Management Estimating

SIZE

580,000 SF

Gardiner & Theobald provided estimating, cost management, and risk management services on the construction of the new Public Safety Answering Center building for the New York Department of Design and Construction. The development is comprised of approximately 580,000 SF of space over 11 floors, fitted out to provide a center that is capable of providing continuous operation in the event of a natural disaster or terrorist attack. The project includes a call center, administrative floor, meeting and conference rooms, data center, food preparation and servery area, and ancillary support areas.



Portland Museum of Art

Portland, ME

CLIENT

Portland Museum of Art

SERVICES

Estimating

SIZE

65,000 GSF

Gardiner & Theobald is currently providing cost estimating services for the Portland Museum of Art. Specifically, G&T is providing conceptual design estimates for the new museum—connecting a landmark building with a new six story building and new entrance.





Kenya Consulate General at the United Nations

New York, NY

CLIENT

The Kenya Consulate

SERVICES

Project Management Cost Management

Gardiner & Theobald provided project and cost management services for The Kenya Mission and Consulate project in New York. The project included multiple phases to phase the construction without the need for a swing space, while keeping the project within the rules and regulations set by the Mission and Consulate. The Consulate construction was recently completed and the Mission project was placed on hold due to changes in Kenya's needs.



New York Police Academy

Queens, NY

CLIENT

New York Police Academy

SERVICES

Project Management Cost Management

SIZE

3M SF

The NYC Department of Design and Construction appointed Gardiner & Theobald to provide the cost management, schedule management, risk management, and cost estimating services for the new 3,000,000 SF New York Police Academy.

The project included the consolidation of many of the Police Department's existing training facilities into a single campus. Built on a former landfill site, the campus offers numerous opportunities for occupants to engage in physical activity.

A monumental stair is featured at the building's entrance that connects physically and visually to the circulation stairs located throughout the plan. Egress stair doors on each floor use hold-open devices to maximize visibility into stairwells. Fitness facilities include a swimming pool, indoor exercise spaces, outdoor running tracks, and walking routes that move users around landscaped gardens, which are also usable by the surrounding community.





The Whitney Museum

New York, NY

CLIENT

The Whitney Museum of American Art

SERVICES

Project Management Cost Management

SIZE

220,000 SF

Gardiner & Theobald provided project and cost management services services on the new 220,000 SF Whitney Gansevoort museum located in the High Line District. The museum was designed by the Renzo Piano Building Workshop in conjunction with Cooper Robertson in New York City. The design maximizes natural light into rectangular gallery spaces and adds outdoor exhibition space in the form of a terraced 'Largo' at street level as well as two outdoor terraces at the upper levels. The gallery spaces are supported and augmented by a 175-seat theater, projection rooms, workshops, curatorial spaces, administrative offices, two restaurants, interior grand stair and a feature exterior stair over the upper level terraces with views of the Manhattan skyline. The museum recently won an award from the Greater New York Construction User Council in the cultural category. G&T was previously hired by the Whitney for project and cost management services for the planned restoration of the Breuer Building and a new bespoke extension.

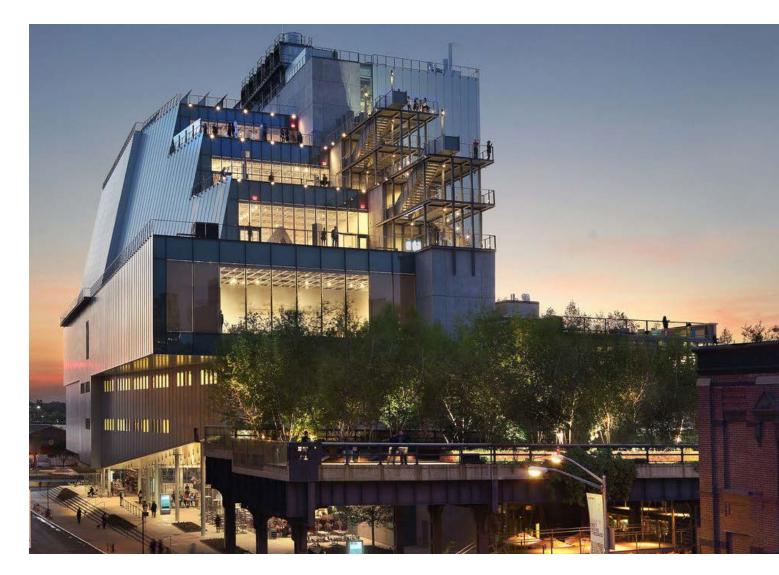


Exhibit H | References

EXHIBIT H

REFERENCES

Name of Client: Norton Museum of Art		
Address: 1450 S Dixie Hwy, West Palm Beach, FL 33		
Phone No.: () 305-807-3450		
Contact Person Name: John Safranek	Title: CFO	
Description of services: Owners Representative; Pr	roject Management, Cost Management and Est	imating
Completed on time: Yes x No (explain:).
Completed within budget: Yes_x_No (explain:)
#2 REFERENCE		
Name of Client:		
Address: 221 Worth Ave, Palm Beach, FL 33480		
Phone No.: ()_561-655-5850	Fax: ()	
Contact Person Name: Win Betteridge	Title: President	

Completed within budget: Yes No (explain: Project is in design phase, not yet complete)
#3 REFERENCE	
Name of Client: Tavistock	
Address: 2301 SE 17th St, Fort Lauderdale, FL 33316	
Phone No.: () Fax: ()	
Contact Person Name: Jose Perez Title: Director	
Description of services: Owners Representative; Project Management, Cost Management, Estimating	
	·
Completed on time: Yes No (explain:Currently under construction).
Completed on time. 165105(CAPIGIN. Currently under construction	
Completed within budget: Yes No (explain:Currently under construction	
Completed within budget: Yes No (explain:	
Completed within budget: YesNo (explain:Currently under construction #4 REFERENCE Name of Client:citizenM	
Completed within budget: Yes No (explain:	
Completed within budget: Yes No (explain:	
Completed within budget: Yes No (explain:	
Completed within budget: Yes No (explain:Currently under construction #4 REFERENCE Name of Client: _citizenM Address:148 Madison Ave., 2nd FL., New York, NY 10016 Phone No.: () _929-527-9835).
Completed within budget: YesNo (explain:).
Completed within budget: YesNo (explain:).
Completed within budget: YesNo (explain:).
Completed within budget: YesNo (explain:).

Exhibit H | References (Continued)

Name of Client: Cain International	
Address:701 Brickell Avenue, Suite 860 Miami, FL 33131	
Phone No.: ()_ 305-794-9191 Fax: ()	
Contact Person Name:Justin Oates Title:VP	
Description of services: Owners Representative; Project Management and Cost Management	
Completed on time: Yes No (explain: Currently under construction).
Completed within budget: Yes No (explain: Currently under construction).
Completed within budget: Yes No (explain: Currently under construction).
Completed within budget: Yes No (explain:Currently under construction).
Completed within budget: Yes No (explain:Currently under construction).
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Completed within budget: YesNo(explain:_Currently under construction).
Completed within budget: YesNo(explain:_Currently under construction).



Litigation Statement

Gardiner & Theobald has performed thousands of jobs throughout the United States and abroad, and we are very proud of our record and ability to resolve disputed quickly and amicably. Gardiner & Theobald has never been involved in a case that has had a material impact on the firm's financial standing. The specific details about any of these cases are confidential.





Business Registration Form

6/16/2021 Detail by FEI/EIN Number

DIVISION OF CORPORATIONS



Department of State / Division of Corporations / Search Records / Search by FEI/EIN Number /

Detail by FEI/EIN Number

Foreign Profit Corporation GARDINER & THEOBALD INC

Filing Information

Document Number F12000001807 FEI/EIN Number 58-2055197 04/26/2012 Date Filed State Status **ACTIVE**

REINSTATEMENT Last Event

Event Date Filed 10/09/2020

Principal Address 350 Lincoln Road MIAMI BEACH, FL 33139

Changed: 02/06/2019 **Mailing Address** 535 FIFTH AVENUE 3RD FLOOR NEW YORK, NY 10017

Changed: 01/10/2017

Registered Agent Name & Address

Halli, Alex

350 LINCOLN ROAD MIAMI BEACH, FL 33139

Name Changed: 02/06/2019

Address Changed: 10/09/2020

Officer/Director Detail Name & Address

Title Managing Director

Andrew, Jonathan 37 Old Wagon Road Wilton, CT 06897

 $search.sunbiz.org/Inquiry/CorporationSearch/SearchResultDetail?inquirytype=FeiNumber\&directionType=Initial\&searchNameOrder=582055197F1200...\quad 1/2$



Certificate of Insurance

	Client#: 2				GARI		DATE (MI	M/DD/YYYY)
ACORD _™ CE	RTIFI	CA	ATE OF LIAB	ILITY INSU	JRANG	CE		/2022
THIS CERTIFICATE IS ISSUED AS	S A MATTE	R OI	F INFORMATION ONLY A	ND CONFERS NO R	IGHTS UPOI	N THE CERTIFICATE HO	LDER.	THIS
ERTIFICATE DOES NOT AFFIRI ELOW. THIS CERTIFICATE OF I EPRESENTATIVE OR PRODUCI	NSURANC	E DO	DES NOT CONSTITUTE A					
MPORTANT: If the certificate hol SUBROGATION IS WAIVED, su his certificate does not confer an	bject to the	e terr	ns and conditions of the p	policy, certain polic	ies may requ			
DUCER				CONTACT Sahleen	Julien			
eyling Ins. Brokerage/EPIC				PHONE (A/C, No, Ext): 770-67		FAX (A/C, No):		
0 Mansell Road, Suite 370 haretta, GA 30022				E-MAIL ADDRESS: sahleem	.julien@gr	•	1	
marctia, GA 00022				I M Inou		FORDING COVERAGE		NAIC #
RED				INSURER A : LM Insur				42404
Gardiner & Theobald	l, Inc.			INSURER C : Continer				20443
535 Fifth Avenue, 3rd	l Floor				-	Company of Wausau		21458
New York, NY 10017				INSURER E :				
				INSURER F:				
VERAGES HIS IS TO CERTIFY THAT THE PO			NUMBER: 21-22	AE DEEN ISSUED TO		REVISION NUMBER:	DOL ICY	(DEDIOD
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TYPE OF INSURANCE Y COMMERCIAL GENERAL LIABILITY	INSR	SUBF	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT		
	^	Х	TB7Z91472656092	12/08/2022	12/08/2023	DAMAGE TO RENTED PREMISES (Fa occurrence)	\$1,000	
CLAIMS-MADE X OCCUR	1					MED EXP (Any one person)	\$1,000 \$5,000	•
						PERSONAL & ADV INJURY	\$1,000	
GEN'L AGGREGATE LIMIT APPLIES PER	:					GENERAL AGGREGATE	\$2,000	,
POLICY X PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$2,000),000
OTHER: AUTOMOBILE LIABILITY	Х	Х	ASCZ91472656102	12/08/2022	12/08/2023	COMBINED SINGLE LIMIT	\$ s1,000	000
ANY AUTO	^	^	A30291472030102	12/00/2022	12/00/2023	(Ea accident) BODILY INJURY (Per person)	\$ 1,000	1,000
OWNED SCHEDULE AUTOS	D					BODILY INJURY (Per accident)	\$	
X HIRED AUTOS ONLY X NON-OWNE	ED LY					PROPERTY DAMAGE (Per accident)	\$	
							\$	
X UMBRELLA LIAB X OCCUP		Х	TH7Z91472656062	12/08/2022	12/08/2023	EACH OCCURRENCE	\$5,000	•
EXCESS LIAB CLAIMS	S-MADE					AGGREGATE	\$5,000),000
DED RETENTION \$ 0		х	WC5Z91472656071	12/08/2022	12/08/2023	Y PER OTH-	\$	
AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIV		^	1100231472000071	12/00/2022	12/00/2020	E.L. EACH ACCIDENT	\$1,000	0.000
OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N N/A					E.L. DISEASE - EA EMPLOYEE	\$1,000	,
If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$1,000	,000
Professional			MCE114027687	12/08/2022	12/08/2023	Per Claim \$2,000,00	0	
Liability						Aggregate \$2,000,00	00	
CRIPTION OF OPERATIONS / LOCATIONS dence only	/ VEHICLES (ACOR	 D 101, Additional Remarks Schedi	Lule, may be attached if mo	re space is requ	ired)		
RTIFICATE HOLDER				CANCELLATION				
EVIDENCE ONLY				THE EXPIRATION ACCORDANCE W	I DATE THE ITH THE PO	ESCRIBED POLICIES BE CA REOF, NOTICE WILL B LICY PROVISIONS.		
				AUTHORIZED REPRESE	NIAIIVE			
					988-2015 AC	CORD CORPORATION. A	All riabt	s reserve
ORD 25 (2016/03) 1 of 1 #S5037962/M5037957	The AC	ORD	name and logo are regist			SJU01	an ngul	5 16361 VB

Business Tax Receipt

2023 FOREIGN PROFIT CORPORATION ANNUAL REPORT

DOCUMENT# F12000001807

Entity Name: GARDINER & THEOBALD INC

Current Principal Place of Business:

2222 PONCE DE LEON BLVD MIAMI, FL 33134

Current Mailing Address:

535 FIFTH AVENUE 3RD FLOOR NEW YORK, NY 10017 US

11217 10111, 111 10017 00

FEI Number: 58-2055197 Certificate of Status Desired: Yes

Name and Address of Current Registered Agent:

HALLI, ALEX 2222 PONCE DE LEON BLVD MIAMI, FL 33134 US

The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.

SIGNATURE: ALEX HALLI 01/24/2023

Electronic Signature of Registered Agent

Officer/Director Detail:

 Title
 MANAGING DIRECTOR
 Title
 FINANCE DIRECTOR

 Name
 ANDREW, JONATHAN
 Name
 HENNESSY, MATTHEW

 Address
 37 OLD WAGON ROAD
 Address
 8 PLEASANT STREET

 City-State-Zip:
 WILTON CT 06897
 City-State-Zip:
 KATONAH NY 10536

I hereby certify that the information indicated on this report or supplemental report is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607; Florida Statutes; and that my name appears above, or on an attachment with all other like empowered.

SIGNATURE: MATTHEW HENNESSY FINANCE DIRECTOR 01/24/2023

Electronic Signature of Signing Officer/Director Detail

Date

FILED Jan 24, 2023

Secretary of State

0329565222CC

Date



Exhibit I I Acknowledgement of Addenda

EXHIBIT I
ACKNOWLEDGEMENT OF ADDENDA
I HEREBY ACKNOWLEDGE that I received all of the following addenda and am informed of the contents thereof:
Addendum Numbers Received: (Check the box next to each addendum received)
(Check the box liext to each addendam received)
Addendum 1 Addendum 6
Addendum 2 Addendum 7
Addendum 3Addendum 8
Addendum 4 Addendum 9
Addendum 5 Addendum 10
Alallo
AUTHORIZED SIGNATURE
SENIOR DIRECTOR TITLE
ALEX HALLI
PRINT NAME
NOVEMBER 17, 2023
DATE



Exhibit D I Conflict of Interest Form

EXHIBIT D

CONFLICT OF INTEREST STATEMENT

This Request for Proposals is subject to the conflict of interest provisions of the policies and Code of Ordinances of the Town of South Palm Beach and the Florida Statutes. The firm shall disclose to the Town any possible conflicts of interests. The firm's duty to disclose is of a continuing nature and any conflict of interest shall be immediately brought to the attention of the Town.

CHECK ALL THAT APPLY.

[x] To the best of our knowledge, the undersigned business has <u>no</u> potential conflict of interest for this RFP due to any other clients, contracts, or property interests.

[x] To the best of our knowledge, the undersigned business has <u>no</u> potential conflict of interest for this RFP as set forth in the policies and Code of Ordinances of the Town of South Palm Beach, as amended from time to time.

[x] To the best of our knowledge, the undersigned business has <u>no</u> potential conflict of interest for this RFP as set forth in Chapter 112, Part III, Florida Statutes, as amended from time to time.

IF ANY OF THE ABOVE STATEMENTS WERE <u>NOT</u> CHECKED, the undersigned business, by attachment to this form, shall submit information which may be a potential conflict of interest due to any of the above listed reasons or otherwise.

THE UNDERSIGNED UNDERSTANDS AND AGREES THAT THE FAILURE TO CHECK THE APPROPRIATE BLOCKS ABOVE OR TO ATTACH THE DOCUMENTATION OF ANY POSSIBLE CONFLICTS OF INTEREST MAY RESULT IN DISQUALIFICATION OF YOUR QUALIFICATIONS OR IN THE IMMEDIATE CANCELLATION OF YOUR AGREEMENT, IF ONE IS ENTERED INTO.

Gardiner & Theobald inc.
COMPANY OR INDIVIDUAL NAME
A. Malla
AUTHORIZED SIGNATURE
Alex Halli
NAME (PRINT OR TYPE)
Senior Director
TITLE, IF A COMPANY



Exhibit E I Drug Free Workplace Form

EXHIBIT E

CONFIRMATION OF DRUG-FREE WORKPLACE

In accordance with Section 287.087, Florida Statutes, whenever two or more bids are equal with respect to price, quality, and service which are received by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, a business shall:

- (1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- (2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- (3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- (4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than 5 days after such conviction.
- (5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by, any employee who is so convicted.
- (6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign this statement I certify that GARDINER & THEOBALD INC	complies fully with the above requirements.
Atlalla	11/17/2023
Authorized Representative's Signature	Date
ALEX HALLI	SENIOR DIRECTOR
Name:	Position:

Exhibit F I Scrutinized Companies Certification

EXHIBIT F

SCRUTINIZED COMPANIES CERTIFICATION

Ву	execution	below,	I,	Alex Halli			,	on		behalf		0
Gardi	ner & Theobald in	c.		(hereinafter,	the	"Firm"),	hereby	swear	or	affirm	to	the
follov	wing certificati	ons:		- 34		1500						

The following certifications apply to all procurements:

- 1. The Firm has reviewed section 215.4725, Florida Statutes, section 215.473, Florida Statutes and section 287.135, Florida Statutes, and understands the same.
- 2. The Firm is not on the Scrutinized Companies that Boycott Israel List nor is the Firm engaged in a boycott of Israel.
- 3. If awarded a contract, the Firm agrees to require these certifications for applicable subcontracts entered into for the performance of work/services under this procurement.
- 4. If awarded a contract, the Firm agrees that the certifications in this section shall be effective and relied upon by the Town for the entire term of the contract, including any and all renewals.

If the contract awarded hereunder is for one million dollars or more, the following additional certifications apply:

- 1. The Firm is not on the Scrutinized Companies with Activities in Sudan List.
- 2. The Firm is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List.
- 3. The Firm is not engaged in business operations in Cuba or Syria.
- 5. If awarded a contract, the Firm agrees to require these certifications for applicable subcontracts entered into for the performance of work/services under this procurement.
- 6. If awarded a contract, the Firm agrees that the certifications in this section shall be effective and relied upon by the Town for the entire term of the contract, including any and all renewals.

FIRM:			
By: Atlalle	Date:	November 14th, 2023	
STATE OF NEW YORK			
The foregoing instrument was the SL DILECTOR of GA	, 2023, by	Y ALEX HALLI	ed before this , who is , who is
personally known to me or who has produc	ed	as identifi	
Mark Clifford McGinnis NOTARY PUBLIC, STATE OF NEW YORK Registration No. 01MC6408416 Qualified in Westchester County Commission Expires September 14, 2022	NOTARY PU Printed Name My Commissi	BLIC of Notary MARK C ion expires: Seatembe	Meltinnis R 14,2024



Exhibit G I E-Verify Form

EXHIBIT G

STATE OF FLORIDA

E-VERIFY
Contract No: Financial Project No(s) (if applicable) Project Description:
Vendor/Firm acknowledges and agrees to the following:
Vendor/Firm:
1. Shall utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the Vendor/Consultant during the term of the contract; and
2. Shall expressly require any subconsultants performing work or providing services pursuant to the state contract to likewise utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all new employees hired by the subconsultant during the contract term.
Company/Firm: GARDINER &THEOBALD INC
Authorized Signature:
Title: SENIOR DIRECTOR Date: NOVEMBER 14, 2023

